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EASTLAND ENERGY LIMITED

INFORMATION FOR DISCLOSURE

PURSUANT TO THE ELECTRICITY (INFORMATION
DISCLOSURE) REGULATIONS 1994

EASTLAND ENERGY LIMITED

FINANCIAL STATEMENTS for the separated Line and Energy Businesses

For the year ended 31 March 1998
Prepared for the purposes of the Electricity
(Information Disclosure) Regulations 1994

IMPORTANT NOTE

The information disclosed in this 1998 Information Disclosure package issued by Eastland Energy Limited has been prepared solely for the purposes of the electricity (Information Disclosure) Regulations 1994.

The Regulations require the information to be disclosed in the manner it is presented.

The information should not be used for any other purposes than that intended under the Regulations.

The information contained in this package may change at any time. Pricing and terms are as at the date of disclosure and are not a quote or estimate of rates or terms that will apply in the future.



Audit New Zealand

REPORT OF THE AUDIT OFFICE

We have examined the attached financial statements prepared by Eastland Energy Limited dated 7 August 1998 for the purposes of Regulation 6 of the Electricity (Information Disclosure) Regulations 1994.

We hereby certify that, having made all reasonable enquiry, to the best of our knowledge, those financial statements give a true and fair view of the matters to which they relate and have been prepared in accordance with the requirements of the Electricity (Information Disclosure) Regulations 1994.

B F Kearney
Audit New Zealand
On behalf of the Controller and Auditor-General
28 August 1998
Auckland, New Zealand

We, Robert S Briant and Julian W Kohn, Directors of Eastland Energy Limited certify that, having made all reasonable enquiry, to the best of our knowledge -

- (a) The attached audited financial statements of Eastland Energy Limited, prepared for the purposes of regulation 6 of the Electricity (Information Disclosure) Regulations 1994, give a true and fair view of the matters to which they relate and comply with the requirements of those regulations; and
- (b) The attached information, being financial performance measures, efficiency performance measures, energy delivery efficiency performance measures, statistics, and reliability performance measures in relation to Eastland Energy Limited, and having been prepared for the purposes of regulations 13, 14, 15 and 16 of the Electricity (Information Disclosure) Regulations 1994, comply with the requirements of the Electricity (Information Disclosure) Regulations 1994.

The valuations on which those financial performance measures are based are as at 31 March 1998.

7 August 1998

R S Briant

J W Kohn

CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE

for the year ended 31 March 1998

	Note	1998			1997		
		Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
Revenue	3	29,802	15,751	14,051	29,773	15,196	14,577
Less: Expenses	4	<u>(26,197)</u>	<u>(12,216)</u>	<u>(13,981)</u>	<u>(27,332)</u>	<u>(13,322)</u>	<u>(14,010)</u>
Operating Surplus before Taxation	2	3,605	3,535	70	2,441	1,874	567
Less: Taxation expense	5	<u>(1,116)</u>	<u>(1,092)</u>	<u>(24)</u>	<u>(818)</u>	<u>(629)</u>	<u>(189)</u>
Operating Surplus for the year		2,489	2,443	46	1,623	1,245	378
Less: Share losses of associate	9	<u>(12)</u>	0	<u>(12)</u>	<u>(38)</u>	0	<u>(38)</u>
Net surplus for the year		<u>2,477</u>	<u>2,443</u>	<u>34</u>	<u>1,585</u>	<u>1,245</u>	<u>340</u>

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF MOVEMENTS IN EQUITY

for the year ended 31 March 1998

	Note	1998			1997		
		Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
Equity at beginning of year		<u>18,648</u>	<u>16,023</u>	<u>2,625</u>	<u>17,177</u>	<u>14,880</u>	<u>2,297</u>
Add:							
Net surplus for the year		2,477	2,443	34	1,585	1,245	340
Revaluation of Fixed Assets 14		<u>(145)</u>	<u>(136)</u>	<u>(9)</u>	<u>186</u>	<u>156</u>	<u>30</u>
Total recognised revenues and expenses for the year		<u>2,332</u>	<u>2,307</u>	<u>25</u>	<u>1,771</u>	<u>1,401</u>	<u>370</u>
Distribution to shareholders		<u>(500)</u>	<u>(437)</u>	<u>(63)</u>	<u>(300)</u>	<u>(258)</u>	<u>(42)</u>
Equity at end of year		<u>20,480</u>	<u>17,893</u>	<u>2,587</u>	<u>18,648</u>	<u>16,023</u>	<u>2,625</u>

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 March 1998

	Note	1998			1997		
		Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
CURRENT ASSETS							
Cash		7,203	7,403	(200)	5,314	5,089	225
Receivables	6	4,167	1,822	2,345	4,474	2,014	2,460
Tax receivable	5	170	167	3	97	74	23
Inventories	7	998	598	400	1,230	835	395
Property intended for sale		<u>157</u>	<u>0</u>	<u>157</u>	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL CURRENT ASSETS		<u>12,695</u>	<u>9,990</u>	<u>2,705</u>	<u>11,115</u>	<u>8,012</u>	<u>3,103</u>
NON-CURRENT ASSETS							
Future tax benefit	5	496	496	0	544	544	0
Investments	8	26	0	26	13	0	13
Investments in associates	9	29	0	29	36	0	36
Fixed Assets	10	<u>20,439</u>	<u>19,259</u>	<u>1,180</u>	<u>20,642</u>	<u>19,562</u>	<u>1,080</u>
TOTAL NON-CURRENT ASSETS		<u>20,990</u>	<u>19,755</u>	<u>1,235</u>	<u>21,235</u>	<u>20,106</u>	<u>1,129</u>
TOTAL ASSETS		<u>33,685</u>	<u>29,745</u>	<u>3,940</u>	<u>32,350</u>	<u>28,118</u>	<u>4,232</u>
CURRENT LIABILITIES							
Borrowings	11	24	17	7	14	7	7
Accounts payable	12	2,502	1,330	1,172	2,925	1,501	1,424
Provisions	13	<u>632</u>	<u>480</u>	<u>152</u>	<u>692</u>	<u>544</u>	<u>148</u>
TOTAL CURRENT LIABILITIES		<u>3,158</u>	<u>1,827</u>	<u>1,331</u>	<u>3,631</u>	<u>2,052</u>	<u>1,579</u>
NON-CURRENT LIABILITIES							
Borrowings	11	47	27	20	71	43	28
Term liabilities - subordinated debt		<u>10,000</u>	<u>10,000</u>	<u>0</u>	<u>10,000</u>	<u>10,000</u>	<u>0</u>
TOTAL NON-CURRENT LIABILITIES		<u>10,047</u>	<u>10,027</u>	<u>20</u>	<u>10,071</u>	<u>10,043</u>	<u>28</u>
TOTAL LIABILITIES		<u>13,205</u>	<u>11,854</u>	<u>1,351</u>	<u>13,702</u>	<u>12,095</u>	<u>1,607</u>
NET ASSETS		<u>20,480</u>	<u>17,891</u>	<u>2,589</u>	<u>18,648</u>	<u>16,023</u>	<u>2,625</u>
SHAREHOLDERS EQUITY							
Share capital		10,000	8,503	1,497	10,000	8,503	1,497
Reserves	14	2,245	1,746	499	2,390	1,882	508
Retained Earnings	15	<u>8,235</u>	<u>7,642</u>	<u>593</u>	<u>6,258</u>	<u>5,638</u>	<u>620</u>
TOTAL SHAREHOLDERS EQUITY		<u>20,480</u>	<u>17,891</u>	<u>2,589</u>	<u>18,648</u>	<u>16,023</u>	<u>2,625</u>

The accompanying notes are an integral part of these financial statements.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

1.1 *Reporting Entity*

Eastland Energy Limited is a company reregistered under the Companies Act 1993.

The Financial Statements are those of the Line Business and Energy Business of Eastland Energy Limited. The Retail and Contracting business is included in Energy Business as required by Regulation 6(5) of the Electricity (Information Disclosure) Regulations 1994.

These Financial Statements are prepared in accordance with Regulations 6(2) and 6(3) of the Electricity (Information Disclosure) Regulations 1994. The Financial Statements have not been prepared for the purpose of the Financial Reporting Act 1993, or the Energy Companies Act 1992.

1.2 *Measurement Base*

The Line Business operates a line business activity, as defined by regulation 2 of the Electricity (Information Disclosure) Regulations 1994, in the Gisborne district.

Included in Energy Business are all the other electricity activities (including the electricity trading and consultancy activities) of Eastland Energy Limited.

The Financial Statements are based on the general principles of historical cost accounting, including the going concern concept and the accrual basis of accounting, with the exception that certain fixed assets have been revalued. These policies have been followed on a consistent basis.

1.4 *Methodology of Separation of Businesses*

Eastland Energy Limited has generally followed the Electricity Disclosure Guidelines as issued by the Ministry of Commerce dated 23 June 1994 with the exceptions noted below :

	<u>Description</u>	<u>Allocator</u>
Income	Disconnection Fees	Electricity Revenue
	Meter Check Readings	Electricity Revenue

Expenses

Meter Reading	Shared Equally
Admin Salaries	Staff Numbers (F.T.E)
Advertising	Electricity Revenue
Audit Costs	Staff Numbers (F.T.E)
Bank Fees	Electricity Revenue
Directors' Fees	Staff Numbers (F.T.E)
Insurances (General)	Staff Numbers (F.T.E)
Marketing Research	Electricity Revenue
Postages	Equal Shares
Printing and Stationery	Electricity Revenue
Subscriptions	Staff Numbers (F.T.E)
Telecommunications	Staff Numbers (F.T.E)
Depreciation	Staff Numbers (F.T.E)

Assets :

Cash	Gross Margin
Inventory	Work Type/Direct Costs
Customer Deposits	Electricity Revenue

1.4 *Specific Accounting Policies*

The following particular accounting policies which materially affect the measurement of profit and financial position are consistently applied:

(a) *Accounting Period*

The financial statements cover the financial performance of the company for the year ended 31 March 1998 and the financial position of the company at the end thereof.

(b) *Associate Companies*

These are companies in which the group holds substantial shareholdings and in whose commercial and financial policy decisions it participates.

Associate companies have been reflected in the consolidated financial statements on an equity accounting basis which shows the groups share of profits in the consolidated statement of financial performance and its share of post-acquisition increases or decreases in net assets, in the consolidated statement of financial position.

In the year under review, the consolidated financial statements include only the results for the company together with its share of costs associated with its shareholding in Waikaremoana Power Limited on the equity accounting basis.

(c) *Unlisted Companies*

Eastland Energy Limited wholly owns the following companies; Eastland Network Limited, Remote Metering Limited, Eastland Power Limited. As these companies had not traded at 31 March 1998, there has been no consolidation.

(d) *Revenue Recognition*

Revenues for all services are recognised when earned. Billings for services are made on a monthly, bi-monthly or quarterly basis. Unbilled revenue from the billing cycle date to the end of the financial reporting period is recognised as revenue during the period in which the service is provided. Profit and interest on hire purchase sales are recognised in full at the time of sale.

(e) *Fixed Assets*

Fixed assets are valued at cost or valuation less accumulated depreciation.

Freehold land and buildings are subsequently revalued on a cyclical basis with no individual fixed asset being included at a valuation undertaken more than three years previously. Valuations are at net current value as determined by an independent valuer.

(f) *Distinction between Capital and Revenue Expenditure*

Capital expenditure is defined as all expenditure on the creation of a new asset and any expenditure which results in a significant improvement of the original function of a total asset. Revenue expenditure is defined as expenditure which restores an asset to its original condition, or renews distribution network lines without increasing capacity, and all expenditure incurred in maintaining and operating the assets.

(g) *Depreciation*

Depreciation of tangible assets is provided on a straight line basis so as to allocate the cost or valuation of the fixed assets over their estimated economic lives after due allowance has been made for their expected residual value. Leased assets are depreciated over the shorter of the unexpired period of the lease and the estimated useful life of the asset. Additions are depreciated from the date of acquisition or commencement of use. Estimated economic lives of assets are as follows -

Buildings	:	40 - 100 years
Distribution System	:	10 - 50 years
Distribution Assets (pre 1987)	:	20 - 30 years
Furniture and Equipment	:	5 - 10 years
Motor Vehicles	:	5 - 10 years
Plant and Equipment	:	5 - 10 years.

(h) *Investments*

Investments are valued at cost.

(i) *Current Assets*

Accounts Receivable are valued at expected net realisable value. Inventory is valued at the lower of cost, determined on a weighted average basis, or net realisable value.

(j) *Taxation*

The income tax expense charged to the Statement of Financial Performance is the estimated liability in respect of the operating surplus for the year and is calculated after allowance for permanent differences.

The Company uses the liability method of accounting for deferred taxation and applies this on a comprehensive basis. Future tax benefits attributable to tax losses or timing differences are only recognised when there is virtual certainty of realisation.

(k) *Leases*

The Company leases certain plant and equipment and land and buildings. Expenses relating to operating leases are charged against earnings as incurred. The lease liabilities are disclosed.

Finance leases, which effectively transfer to the entity substantially all of the risks and benefits incident to ownership of the leased item, are capitalised at the present value of the minimum lease payments. The leased assets and corresponding liabilities are disclosed and the leased assets are depreciated over the period the entity is expected to benefit from their use.

(l) *Research and Development Costs*

Research and development costs are expensed in the period incurred. Development costs are deferred where future benefits are expected to exceed those costs. Deferred development costs are amortised over future periods on a basis related to expected future revenue.

(m) *Foreign Currencies*

Transactions in foreign currencies are converted at the New Zealand rate of exchange ruling at the date of the transaction.

At balance date, foreign monetary assets and liabilities are translated at the closing rate, and exchange variations arising from these translations are included in the Statement of Financial Performance.

(n) *Changes in Accounting Policies*

There were no changes in Accounting Policies. All policies have been applied on a basis consistent with that used in previous years.

	1998			1997		
	Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
2. CONTINUING AND DISCONTINUED ACTIVITIES						
Continuing Activities -						
Operating revenue	29,802	15,751	14,051	29,773	15,196	14,577
Operating surplus/(deficit)	3,605	3,535	70	2,441	1,874	567
The company did not discontinue any activities during the year under review.						
3. REVENUE						
Home Appliance sales	1,302	0	1,302	1,172	0	1,172
Sales of electricity	26,334	14,914	11,420	27,033	14,792	12,241
Other miscellaneous income	<u>2,166</u>	<u>837</u>	<u>1,329</u>	<u>1,569</u>	<u>405</u>	<u>1,164</u>
Total Revenue	<u>29,802</u>	<u>15,751</u>	<u>14,051</u>	<u>29,773</u>	<u>15,197</u>	<u>14,577</u>
4. NET SURPLUS BEFORE TAXATION						
Is stated after taking into account the following:						
Income from:						
Interest received	479	456	23	354	328	26
Charges in respect of:						
Audit fees	23	17	6	24	19	5
Audit fees - Information Disclosure	2	2	0	4	3	1
Audit NZ - Consultancies	3	0	3	4	0	4
Bad Debts	83	47	36	79	43	36
Depreciation	1,608	1,487	121	1,512	1,412	100
Directors' fees	109	83	26	85	67	18
Finance Charges on Finance Leases	9	5	4	6	3	3
Interest on borrowings	1	1	0	1	1	0
Rental and operating lease costs	55	42	13	70	55	15
Research and development	140	0	140	130	0	130

	1998			1997		
	Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
5. TAXATION RECONCILIATION STATEMENT						
i) The difference between the effective tax rate and the income tax rate of 33% is attributed to the following items:						
Net earnings before taxation	<u>3,605</u>	<u>3,535</u>	<u>70</u>	<u>2,441</u>	<u>1,874</u>	<u>567</u>
Prima facie tax payable at 33%	1,190	1,167	23	806	620	186
Tax effect of permanent differences						
- expenses not deductible	3	3	0	4	3	1
- prior year adjustments	(10)	(10)	0	0	0	0
- capital contributions	<u>(67)</u>	<u>(67)</u>	<u>0</u>	<u>8</u>	<u>6</u>	<u>2</u>
INCOME TAX EXPENSE	<u>1,116</u>	<u>1,093</u>	<u>23</u>	<u>818</u>	<u>629</u>	<u>189</u>
ii) The taxation charge comprises -						
- current taxation	1,074	1,051	23	731	542	189
- future tax benefit	<u>42</u>	<u>42</u>	<u>0</u>	<u>87</u>	<u>87</u>	<u>0</u>
INCOME TAX EXPENSE	<u>1,116</u>	<u>1,093</u>	<u>23</u>	<u>818</u>	<u>629</u>	<u>189</u>
iii) Tax Reconciliation statement:						
Income Tax expense as per accounts	1,116	1,093	23	818	629	189
Liability brought forward	(97)	(74)	(23)	(291)	(278)	(13)
Tax effect of timing differences	(51)	(48)	(3)	(62)	(58)	(4)
Prior period adjustments	2	2	0	0	0	0
Terminal and Provisional tax paid	<u>(1,140)</u>	<u>(1,140)</u>	<u>0</u>	<u>(562)</u>	<u>(367)</u>	<u>(195)</u>
CURRENT INCOME TAX PAYABLE	<u>(170)</u>	<u>(167)</u>	<u>(3)</u>	<u>(97)</u>	<u>(74)</u>	<u>(23)</u>
iv) Future tax benefit -						
Opening balance	544	544	0	607	607	0
Future tax benefit of current tax	(50)	(50)	0	(63)	(63)	0
Prior period adjustments	<u>2</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
FUTURE TAX BENEFIT	<u>496</u>	<u>496</u>	<u>0</u>	<u>544</u>	<u>544</u>	<u>0</u>
v) Imputation credits						
The following imputation credits are available for distribution to shareholders:						
Opening balance	2,649	2,409	240	2,235	2,169	66
Tax paid during the year	1,140	1,139	1	562	367	195
less credits attached to dividends paid	<u>(246)</u>	<u>(215)</u>	<u>(31)</u>	<u>(148)</u>	<u>(127)</u>	<u>(21)</u>
Closing balance	<u>3,543</u>	<u>3,333</u>	<u>210</u>	<u>2,649</u>	<u>2,409</u>	<u>240</u>
6. RECEIVABLES						
Net Trade Debtors	3,447	1,822	1,625	3,945	2,014	1,931
Hire Purchase Debtors	<u>720</u>	<u>0</u>	<u>720</u>	<u>529</u>	<u>0</u>	<u>529</u>
Total Receivables	<u>4,167</u>	<u>1,822</u>	<u>2,345</u>	<u>4,474</u>	<u>2,014</u>	<u>2,460</u>
7. INVENTORIES						
Construction stock	670	515	155	759	637	122
Appliance stock	213	0	213	241	0	241
Work in progress	<u>115</u>	<u>83</u>	<u>32</u>	<u>230</u>	<u>198</u>	<u>32</u>
Total Inventories	<u>998</u>	<u>598</u>	<u>400</u>	<u>1,230</u>	<u>835</u>	<u>395</u>

	1998			1997		
	Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
8. INVESTMENTS						
Loan to EMCO	11	0	11	13	0	13
Investment in Unlisted Shares	15	0	15	0	0	0
Total Investments	<u>26</u>	<u>0</u>	<u>26</u>	<u>13</u>	<u>0</u>	<u>13</u>
9. INVESTMENT IN ASSOCIATES						
- at cost	115	0	115	110	0	110
- share of decrease in net assets	(86)	0	(86)	(74)	0	(74)
	<u>29</u>	<u>0</u>	<u>29</u>	<u>36</u>	<u>0</u>	<u>36</u>
10 FIXED ASSETS						
Distribution system - at cost	28,106	28,106	0	27,050	27,050	0
less accumulated depreciation	(13,926)	(13,926)	0	(12,820)	(12,820)	0
	<u>14,180</u>	<u>14,180</u>	<u>0</u>	<u>14,230</u>	<u>14,230</u>	<u>0</u>
Buildings - at valuation	2,658	2,088	570	2,852	2,306	546
less property intended for sale	(97)	0	(97)	0	0	0
	2,561	2,088	473	2,852	2,306	546
Less accumulated depreciation	(17)	(13)	(4)	(33)	(26)	(7)
	<u>2,544</u>	<u>2,075</u>	<u>469</u>	<u>2,819</u>	<u>2,280</u>	<u>539</u>
Motor vehicles - at cost	2,033	1,544	489	1,869	1,470	399
less accumulated depreciation	(1,165)	(885)	(280)	(1,104)	(868)	(236)
	<u>868</u>	<u>660</u>	<u>209</u>	<u>765</u>	<u>602</u>	<u>163</u>
Plant, furniture & equipment - at cost	3,322	2,523	799	2,938	2,311	627
less accumulated depreciation	(2,080)	(1,580)	(500)	(1,824)	(1,435)	(389)
	<u>1,242</u>	<u>943</u>	<u>299</u>	<u>1,114</u>	<u>876</u>	<u>238</u>
Assets < \$2,000 - at book value	128	97	31	133	104	28
less accumulated depreciation	(79)	(60)	(19)	(63)	(50)	(13)
	<u>49</u>	<u>37</u>	<u>12</u>	<u>70</u>	<u>54</u>	<u>15</u>
Leased Assets - at cost	83	47	36	83	45	38
less accumulated depreciation	(26)	(15)	(11)	(10)	(5)	(5)
	<u>57</u>	<u>32</u>	<u>25</u>	<u>73</u>	<u>40</u>	<u>33</u>
Land at valuation	1,560	1,333	227	1,571	1,480	91
Less land intended for sale	(60)	(0)	(60)	0	0	0
	<u>1,500</u>	<u>1,333</u>	<u>167</u>	<u>1,571</u>	<u>1,480</u>	<u>91</u>
TOTAL FIXED ASSETS						
- at cost	33,545	32,221	1,324	31,946	30,880	1,066
- at book value	128	97	31	127	100	27
- at valuations	<u>4,060</u>	<u>3,420</u>	<u>640</u>	<u>4,423</u>	<u>3,786</u>	<u>637</u>
Sub-total	37,733	35,738	1,995	36,496	34,766	1,730
less accumulated depreciation	(17,294)	(16,479)	(815)	(15,854)	(15,204)	(650)
Fixed Assets as at 31 March 1996	<u>20,439</u>	<u>19,259</u>	<u>1,180</u>	<u>20,642</u>	<u>19,562</u>	<u>1,080</u>

Freehold land and buildings were valued by Mr G H Kelso, ANZIV, Registered Valuer of Lewis and Wright, Gisborne, in February 1997 to their net current value on the basis of their existing use and in accordance with the Asset Valuation Standards of the New Zealand Institute of Valuers.

	1998			1997		
	Total \$000	Line \$000	Energy \$000	Total \$000	Line \$000	Energy \$000
11. BORROWINGS						
Loans	9	9	0	9	9	0
Lease Liability	62	35	27	76	41	35
Total Liability	71	44	27	85	50	35
less: Current Portion						
- Loans	9	9	0	0	0	0
- Lease Liability	15	8	7	14	7	7
	24	17	7	14	7	7
Non-Current Liability	47	27	20	71	43	28
12. ACCOUNTS PAYABLE						
Trade creditors	2,292	1,211	1,081	2,717	1,387	1,330
Customer deposits	210	119	91	208	114	94
Total Accounts Payable	2,502	1,330	1,172	2,925	1,501	1,424
13. PROVISIONS						
Employee provisions	632	480	152	692	544	148
14. RESERVES						
a) Share Premium Reserve						
Balance - 1 April and 31 March	252	222	30	252	222	30
b) Asset Revaluation Reserve						
i) Freehold land						
Balance - 1 April	1,512	1,349	163	1,255	1,168	87
Revaluation of land	(11)	(11)	0	257	181	76
Balance - 31 March	1,501	1,338	163	1,512	1,349	163
ii) Freehold buildings						
Balance - 1 April	626	311	315	729	368	361
Revaluation of land	(134)	(125)	(9)	(72)	(26)	(46)
Deficit on Disposal	0	0	0	(31)	(31)	(0)
Balance - 31 March	492	186	306	626	311	315
TOTAL RESERVES	2,245	1,746	499	2,390	1,882	508
15. RETAINED EARNINGS						
Retained earnings - 1 April	6,258	5,637	621	4,941	4,619	322
Net surplus after taxation	2,477	2,442	35	1,585	1,245	340
	8,735	8,079	656	6,526	5,864	662
less distribution to shareholders	(500)	(437)	(63)	(300)	(258)	(42)
transfers from/(to) reserves	0	0	0	32	32	0
	8,235	7,642	593	6,258	5,638	620



Audit New Zealand

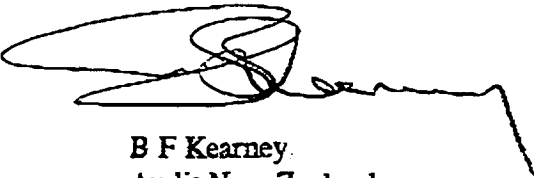
REPORT OF THE AUDIT OFFICE

We have examined the attached information, being:

- a) Financial performance measures specified in clause 1 of Part II of the First Schedule to the Electricity (Information Disclosure) Regulations 1994; and
- b) Financial components of the efficiency performance measures specified in clause 2 of Part II of that Schedule,

and having been prepared by Eastland Energy Limited and dated 7 August 1998 for the purposes of Regulation 13 of those regulations.

We certify that, having made all reasonable enquiry, to the best of our knowledge, that information has been prepared in accordance with Electricity (Information Disclosure) Regulations 1994.



B F Kearney
Audit New Zealand
On behalf of the Controller and Auditor-General
28 August 1998
Auckland, New Zealand

Eastland Energy Limited

Disclosure of financial and efficiency performance measures as required by regulations 13, 14, 15 and 16 of the Electricity (Information Disclosure) Regulations 1994.

	Year ended 31 March			
	1998	1997	1996	1995
<i>Regulation 13:</i>				
1. Financial performance measures				
(a) Accounting return on total assets	5.76%	7.63%	7.23%	5.61%
(b) Accounting return on equity	4.53%	8.15%	6.60%	4.32%
(c) Accounting rate of profit	90.99%	7.03%	4.79%	6.30%
Note: The ARP for 1998 is significantly affected by the ODV revaluation, which has the effect of increasing ARP in this year from 3.33% to the value disclosed.				
2. Efficiency performance measures				
(a) Direct line costs per kilometre	\$1,326.94	\$1,293.38	\$1,429.21	\$1108.04
(b) Indirect line costs per electricity customer	\$112.29	\$117.51	\$127.82	\$128.14
3. (a) Load Factor				
(b) Loss Ratio	59.24%	57.74%	57.83%	55.46%
(c) Capacity Utilisation	7.29%	7.13%	7.98%	7.98%
	26.91%	27.82%	26.44%	28.41%

Regulation 14a:

4. The Optimised Deprival Valuation (established as at 31 March 1998) is \$55.56 million.

Regulation 15:

Statistics

(a) System lengths (kms)		258	257	257	255
	- 50kV				
	- 11kV	2,081	2,080	2,080	2,080
	- 400V	488	486	485	487
	- Total	<u>2,827</u>	<u>2,823</u>	<u>2,822</u>	<u>2,822</u>
(b) Circuit length (overhead) (kms)					
	- 50kV	258	257	257	255
	- 11kV	1,984	1,983	1,984	1,985
	- 400V	397	398	398	400
	- Total	<u>2,639</u>	<u>2,638</u>	<u>2,639</u>	<u>2,640</u>
(c) Circuit length (underground) (kms)					
	- 50kV	0	0	0	0
	- 11kV	97	97	96	95
	- 400V	91	88	87	87
	- Total	<u>188</u>	<u>185</u>	<u>183</u>	<u>182</u>
(d) Transformer capacity (kVA)		161,094	161,942	171,162	163,698
(e) Maximum demand (kW)		43,354	45,055	45,252	46,514
(f) Total electricity supplied (kWh)		224,965,100	227,904,671	229,569,152	225,973,244
(g) Total electricity conveyed on behalf of other persons (kWh)		14,614,519	437,362	317,043	Nil
(h) Total customers		19,797	19,804	19,875	19,932

Year ended 31 March

Regulation 16:

5. Reliability performance measures

	1998	1997	1996	1995
(1) Total Number of Interruptions				
Class A	0	0	0	0
Class B	485	481	361	330
Class C	131	190	164	203
Class D	3	1	0	1
Class E	0	0	0	0
Class F	0	0	0	0
Class G	0	0	0	0
Total	<u>619</u>	<u>672</u>	<u>525</u>	<u>534</u>
(2) Total number of faults per 100 circuit kilometres of prescribed voltage electric lines	5.60	7.70	7.02	8.69
(3) Total number of faults per 100 circuit kilometres of under-ground prescribed voltage electric lines				
- 50kV	Nil	Nil	Nil	Nil
- 11kV	<u>5.15</u>	<u>10.31</u>	<u>9.38</u>	<u>8.43</u>
- Total	<u>5.15</u>	<u>10.31</u>	<u>9.38</u>	<u>8.43</u>
(4) Total number of faults per 100 circuit kilometres of overhead prescribed voltage electric lines				
- 50kV	<u>5.81</u>	<u>7.39</u>	<u>6.23</u>	<u>10.59</u>
- 11kV	<u>5.59</u>	<u>8.12</u>	<u>7.01</u>	<u>8.46</u>
- Total	<u>5.62</u>	<u>8.04</u>	<u>6.92</u>	<u>8.70</u>
(5) The SAIDI for total of interruptions	518.77	714.82	569.49	583.21
(6) The SAIDI for total of interruptions within each Interruption class -				
Class A	0	0	0	0
Class B	235.95	180.25	167.83	195.44
Class C	253.16	532.49	401.66	374.80
Class D	29.66	2.08	Nil	12.97
Class E	0	0	0	0
Class F	0	0	0	0
Class G	0	0	0	0

	Year ended 31 March			
	1998	1997	1996	1995
(7) The SAIFI for total of interruptions	8.71	5.61	4.98	7.20
(8) The SAIFI for total of interruptions within each Interruption class -				
Class A	0	0	0	0
Class B	2.44	1.25	1.15	1.32
Class C	4.12	4.32	3.83	4.89
Class D	2.16	0.04	Nil	1.00
Class E	0	0	0	0
Class F	0	0	0	0
Class G	0	0	0	0
(9) The CAIDI for total of interruptions	59.54	127.49	114.35	80.94
(9) The CAIDI for total of interruptions within each Interruption class -				
Class A	0	0	0	0
Class B	96.89	144.50	145.55	148.23
Class C	61.44	123.39	104.95	76.66
Class D	13.75	47.00	Nil	13.00
Class E	0	0	0	0
Class F	0	0	0	0
Class G	0	0	0	0



CERTIFICATION BY AUDITOR IN RELATION TO ODV VALUATION

Eastland Energy Limited

I have examined the valuation report prepared by KPMG and dated July 1998, which report contains valuations as at 31 March 1998.

I hereby certify that, having made all reasonable enquiry, to the best of my knowledge, the ODV valuations contained in the report have been made in accordance with the ODV Handbook.

A handwritten signature in cursive script that reads 'Ross Buckley'. The signature is written in black ink and is positioned to the right of the printed name and title.

Ross J Buckley
Partner

10 August 1998



